

Why dream about success
when it's yours to have?



 **Farm Bureau[®]**
INSURANCE
A FARM BUREAU SERVICE IN IDAHO



Be A Farm Bureau Agent | idahofarmbureauinsurance.com

Don't just go with the flow when you can take the reins.

Becoming a Farm Bureau agent allows you to break away from the confines of the corporate world and take control of your future.

We are seeking driven, goal-oriented people who want more out of life and are willing to work hard to achieve it. As a Farm Bureau agent, you will be in business for yourself, but not by yourself. You will be an

independent contractor, but still have the support of an Idaho-based company that cares about its agents and communities.

You and your efforts determine how much you earn. There are no income limitations. We offer a significant long-term income opportunity with the freedom that comes from running your own business.



Earn dividends that go beyond commissions.

Opening an agency also takes compassion. It means helping people in times of need and providing peace of mind in an uncertain world. Your knowledge, the products you offer, and the help you provide make you an in-demand resource. With your commitment to deliver on our promise of unmatched customer service, you'll give your clients the gift of time to focus on what matters most to them.

Farm Bureau Insurance agents are encouraged to play active roles in their communities. They support local schools, charity organizations, sports teams, and much more. They take pride in helping their local communities by not only protecting what matters most, but also by giving back.





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Going solo doesn't mean going it alone.

When you make the commitment to become a Farm Bureau agent, we make a commitment to you. Farm Bureau is here to help your agency succeed.

Growing your insurance and financial services business is challenging. As a Farm Bureau agent, you will have the support of talented and dedicated people to help you grow your agency every step of the way.

We also offer ongoing training and education from day one, plus cash

bonuses and trip incentives to reward you for your hard work.

Our Home Office's Sales department can assist you with personalized marketing and advertising. We're happy to help you grow your agency and build a strong brand presence in your community.

Our knowledgeable and experienced professionals are excited to help you build a lifelong business and enjoy the renewal-based income that comes with it.



Position yourself with one of Idaho's greatest brands.

Founded in 1947, Farm Bureau Insurance is now the largest insurance company based solely in Idaho, one of the state's leading auto insurers, and Idaho's largest writer of farm and ranch insurance. Here are a few reasons why Farm Bureau Insurance has become one of Idaho's main street institutions.

Stability and Financial Strength

Our solid business and investment practices have contributed to our recognition by A.M. Best Company, a leading insurance industry examiner, as a company that has "an excellent ability to meet their ongoing insurance obligations."

Products, Services, and Member Benefits

Our agents offer an extensive portfolio of competitively-priced insurance including home, auto, and life insurance coverage, as well as products and solutions to serve business, retirement, and estate-planning needs. Farm Bureau agents also market exclusive member benefits that include substantial discounts on lodging, car rentals, banking services, loans, automobile services, as well as tickets to movies, theme parks, sporting events, and ski resorts.

A Continuing Legacy

With our wide-array of products, a commitment to customer service, and a reputation for strength and stability, we feel we are poised for significant growth as an Idaho-based industry leader.





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Enjoy a lifestyle that is uniquely Idaho.

Farm Bureau Insurance was born in Idaho and we value the unique lifestyle this majestic state offers. The quality of life in Idaho is the envy of the West. Crime is low. Recreational opportunities abound. And the average commute takes just over 20 minutes.

The best outdoor recreation you'll find anywhere is also typically less than a 20-minute drive. Fishing, hunting, rafting, boating, skiing, snowboarding, hiking, camping, hot springs, swimming, biking, off-roading, climbing, exploring. Whatever you're into, Idaho has it.

Whether you're in the timbered mountains and pristine lakes of the Panhandle, the jagged peaks of central Idaho, or the open farmlands and vibrant cities of the Snake River Plain, you'll find spectacular scenery, endless things to do, and friendly people. You'll also find Idaho is a place that's unhurried, unspoiled, and unassuming.

As the largest insurance company based solely in Idaho, Farm Bureau has more than 50 offices across the state. You're sure to find the perfect place to build your business and your life.



Your pathway to success.

Our successful agents come from all walks of life, but their path to opening a Farm Bureau Insurance agency is the same. The steps in this path are described below. Once you express an interest in becoming a Farm Bureau Insurance agent, the journey to opening your agency's doors will follow the path below.

Discovery →

You must discover your own reasons for becoming an insurance agent. Farm Bureau has programs that can help you decide if an insurance career suits your personal and professional skills and goals. We also encourage you to talk with agents to learn more about a career agent's role and the insurance industry as a whole.

Application →

Once you've decided to pursue a career as a Farm Bureau agent, you will complete an application allowing us to inquire about your background and history. We then utilize proven occupational selection tools specifically designed for a career in insurance sales.

Interview →

If you are chosen to continue in the hiring process, your prospective District Manager will interview you to seek out your strong and weak points, evaluating you on your qualifications, skills, and intellectual qualities. By the end of your interview, we'll have determined your attitudes, aptitudes, maturity, and level of motivation for success within the Farm Bureau Insurance team.

Training

If selected as an agent, you'll begin training and education designed to help you develop long-lasting relationships with customers who choose Farm Bureau Insurance. We provide the necessary training, tools, an extensive product portfolio, and a competitive compensation package. If you provide the dedication and commitment, we believe your chances for success are high.

**Begin your journey now.
Own your own business.
Become a Farm Bureau agent.**

Learn for yourself why being a Farm Bureau agent is one of the best small business opportunities around. Contact:

Farm Bureau Insurance Company of Idaho

Sales Department

(208) 239-4396



Be a Farm Bureau agent.

idahofarmbureauinsurance.com/careers



Protecting what matters most.